



# We are MUFG in the Americas

We are part of one of the world's leading financial groups, Mitsubishi UFJ Financial Group, Inc. The Americas is 13,000 colleagues strong connected by a commitment to inspire each other and propel a better financial future for our customers, community, and industry.

We believe that by living our values, we'll achieve a balance of size, success, and stability. And we'll positively impact every individual, organization, and community we touch.

With every action, we foster long-term relationships built on honesty, mutual understanding, and a passion for doing right.

At every step, we embrace inclusion and diversity, in people and in thought. We inspire the best in each other and welcome new ideas and new thinking.



# MUFG in the Americas quick facts

## 1 GLOBAL PROMISE

An unyielding focus on **lasting relationships**

## 2 GLOBAL VISION

Be the world's **most trusted** financial group

## 3 OUR MISSION

To be a foundation of strength, committed to meeting the needs of our customers, serving society, and fostering shared and sustainable growth for a better world while delivering shareholder value.

## 4 OUR VALUES

Integrity, Respect, Service, Collaboration, Inclusion, Stewardship

## 5 GLOBAL REACH

**50+**  
markets

**300**  
companies globally

**3,000**  
locations globally

**180,000**  
professionals around the world

## 6 HISTORY

**360+** years  
across Japan and the globe

**150+** years  
in the United States

**60+** years  
in Canada

**100+** years  
in Latin America

## EXECUTIVE TEAM

**Stephen Cummings**, Regional Executive for the Americas, Deputy Chief Executive, Global Corporate & Investment Banking, Mitsubishi UFJ Financial Group, Inc. and MUFG Bank, Ltd., President and CEO, MUFG Americas Holdings Corporation and MUFG Union Bank, N.A.

**Daisuke Bito**, Head of Japanese Corporate Banking for the Americas

**Ranjana Clark**, Head of Transaction Banking

**Michael Coyne**, General Counsel

**Kevin Cronin**, Head of North America Wholesale and Investment Banking

**Donna Delloso**, Chief Risk Officer for the Americas

**Denise DeMaio**, Chief Audit Executive for the Americas

## 7 OUR BRANDS IN THE AMERICAS



## 8 OUR BUSINESS IN THE AMERICAS

### MUFG\*

U.S. Wholesale and Investment Banking  
Japanese Corporate Banking  
Canada Corporate Banking  
Latin America Corporate Banking  
Transaction Banking  
Global Markets  
MUFG Securities

### Union Bank\*

Consumer Banking  
Commercial Banking  
Real Estate Industries  
Wealth Markets  
Investment Banking  
Transaction Banking  
Global Markets

**PurePoint\* Financial**  
Digital Banking

\*MUFG Fund Services (USA) and MUFG Trust and Banking Corporation are important strategic partners in the region.

## 9 GLOBAL STRENGTH

World's 5th largest financial group by assets with approximately \$2.8 trillion<sup>1,2</sup>. MUFG's U.S. operations has total assets of \$337.4 billion<sup>3</sup>. As part of that total, MUFG Americas Holdings Corporation (MUAH), has total assets of \$168.1 billion<sup>3</sup>.

<sup>1</sup>Total assets of approximately ¥307.2 trillion (JPY) or \$2.8 trillion (USD), as of December 31, 2018.

<sup>2</sup>Exchange rate of 1 USD=¥111.0 (JPY) as of December 28, 2018.

<sup>3</sup>As of December 31, 2018.

## 10 OUR APPROACH

**Doing right**  
every day

**Committed**  
to long-term relationships

**Thoughtful**  
approach to business

**Christopher Higgins**, Chief Information and Operations Officer, Head of the Transformation Program

**Masatoshi Komoriya**, Chief of Staff for the Americas

**Kazuo Koshi**, Deputy Regional Executive for the Americas, Regional Head of Latin America

**William Mansfield\***, President and Chief Executive Officer, MUFG Securities Americas, Inc.

**Michael Thom**, Chief Corporate Administrative Officer

**Amy Ward**, Chief Human Resources Officer for the Americas

**Johannes Worsoe**, Chief Financial Officer

\*MUFG Americas Holdings Corporation Only

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